

### Corporate Profile

We deliver Energy Technologies and Services to electric utilities and their industrial, institutional, and commercial customers. Our products and services are focused in the areas of Interactive Distributed Generation. Energy Efficiency, and Utility Infrastructure. We are a pioneer in developing Interactive Distributed Generation ® (IDG ® ) power systems with sophisticated smart grid capabilities, including the ability to 1) forecast electricity demand and electronically deploy the systems to deliver more efficient and environmentally friendly power at peak power times, 2) provide utilities with dedicated electric power generation capacity to utilize for demand response purposes, and 3) provide customers with the most dependable standby power in the industry. Our proprietary distributed generation system designs utilize a range of technologies to deliver power, including solar power. Our Energy Efficiency business develops energyefficient LED-based lighting technologies that will improve the quality of light, including our proprietary EfficientLights ® LED lighting products for grocery, drug, and convenience stores, and our EnergyLite oproducts for utilities and commercial and industrial facilities. Our Utility Infrastructure business provides electric utilities with transmission and distribution infrastructure maintenance and construction services, and engineering and regulatory consulting services.

### **Primary IR Contact**

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Investor Relations and
Corporate
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International, Inc.
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### Stock Performance

**Rolling EPS** 

# POWR (COMMON STOCK) Exchange NASDAQ GS (US Dollar) Price \$13.22 Change (%) ▼ 0.77 (5.50%) Volume 220,463 52 Week Low \$4.00 Market Cap \$250,664,420

0.23

**PE Ratio** 57.4783 **Shares Outstanding** 18,961,000

Data as of 05/22/13 4:00 p.m. ET



### Recent Headlines & Events

05/08/13 - 4:01 p.m.

PowerSecure Reports First Quarter 2013 Results

05/06/13 - 7:00 a.m.

PowerSecure to Present at Upcoming Investor

Conferences

04/29/13 - 7:00 a.m.

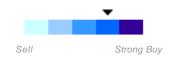
PowerSecure Files to Renew Expiring Shelf Registration Statements and Register Shares for

Recent Solais Lighting Acquisition

There are currently no events scheduled.

## Analyst Estimates / Ratings

Mean Recommendation: 1.8



EPS TREND					
		Current	30 Days Ago	90 Days Ago	
QTR	Jun 13	0.10	0.09	0.07	
QTR	Sep 13	0.18	0.18	0.17	
QTR	Dec 13	0.20	0.21	0.22	
QTR	Mar 14	0.15	0.13		
FY	Dec 13	0.53	0.53	0.45	
FY	Dec 14	0.85	0.79	0.60	

# SEC Filings

# Corporate Governance

FILING DATE	FORM
05/16/13	8-K
05/15/13	4
05/15/13	4
05/13/13	424B3

Sidney Hinton	Chief Executive Officer
Chris Hutter	Chief Financial Officer
Gary J. Zuiderveen	Vice President of Financial Reporting, Controller, Principal

Accounting Officer

### **Ownership Summary**

SHAREHOLDERS				
	Holders	Value (\$MM)	% O/S	Shares
Institution	82	113.23	60.3	11,434,532
Mutual Fund	55	29.05	14.8	2,798,786
Insider *	40	124.56	46.6	8,827,642

<sup>\*</sup>Insider values reflect direct beneficial ownership.

TOP HOLDERS				
	Shares Held	% O/S	Share Change	Filing Date
Systematic Financial Management, L.P.	1,495,083	7.9	-12,268	03/31/13
Gruber & McBaine Capital Management, LLC	1,195,721	6.3	-524,279	12/31/12
Dimensional Fund Advisors, LP	1,078,865	5.7	11,817	12/31/12
AWM Investment Company, Inc.	1,020,305	5.4	-10,050	03/31/13
Hinton (Sidney)	779,876	4.1	99,530	04/23/12
Axiom Asset Management	733,356	3.9	-144,450	03/31/13
Connors Investor Services, Inc.	489,915	2.6	-7,690	12/31/12
BlackRock Institutional Trust Company, N.A.	421,742	2.2	-29,062	03/31/13
The Vanguard Group, Inc.	403,959	2.1	29,712	03/31/13
Wellington Management Company, LLP	368,364	1.9	368,364	12/31/12

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